



**BOB CORCORAN**  
**CORCORAN CONSULTING & COACHING**

Bob Corcoran is founder and president of Swansea, Illinois-based Corcoran Consulting & Coaching, ([www.CorcoranCoaching.com](http://www.CorcoranCoaching.com)), an international consulting and coaching company that specializes in performance coaching, and the implementation of sound business systems into the brokers or agents existing practice.

Since forming his business in 1989, Corcoran has worked with hundreds of top agents worldwide in developing and implementing customized, money saving business systems. Corcoran's implementation has empowered agents to run efficient offices while harnessing the latest technology to increase their business.

Prior to founding Corcoran Consulting & Coaching, Corcoran worked for 19 years in retail management, and three years as a headhunter. In 1991, he created the Interactive Voice Response (IVR) technology by which a touch-tone phone can interact with a database to capture information.

Corcoran is a nationally recognized speaker on such topics as *"Taking Your Business to the Next Level," "Teaching the Real Estate Broker the Art of Coaching," "Managing & Converting Your Leads," "Keeping An Eye on Your Bottom Line,"* and *"Building and Running A Real Estate Team."*

Corcoran attended Benedictine University in Lisle, Illinois.